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## 2005 Security IT Adoption Survey Results

### 1. What primarily motivates your company to implement network security solutions?

• Regulatory compliance	total results: 286	percent: 20%
• Protecting data	total results: 765	percent: 55%
• Preventing downtime	total results: 198	percent: 14%
• Reducing liability	total results: 48	percent: 3%
• Management directives	total results: 49	percent: 4%
• Increasing productivity	total results: 54	percent: 4%

*Total number of choices selected for this question: 1400*

### 2. I primarily use the following resource to research security technologies and vendors:

• Magazines/publications	total results: 513	percent: 36%
• Analyst	total results: 143	percent: 10%
• Internet user groups	total results: 353	percent: 25%
• Colleagues	total results: 255	percent: 18%
• Other	total results: 143	percent: 10%

*Total number of choices selected for this question: 1407*

### 3. For each of the following technologies, select your current implementation status:

#### Firewall:

• Already implemented	total results: 1313	percent: 94%
• Interested/conducting research	total results: 32	percent: 2%
• Seeking budget	total results: 8	percent: 1%
• Currently implementing	total results: 32	percent: 2%
• Not interested	total results: 6	percent: 0%

*Total number of choices selected for this question: 1391*

#### Anti-virus:

• Already implemented	total results: 1337	percent: 96%
• Interested/conducting research	total results: 21	percent: 2%
• Seeking budget	total results: 7	percent: 1%
• Currently implementing	total results: 17	percent: 1%
• Not interested	total results: 7	percent: 1%

*Total number of choices selected for this question: 1389*

### VPN

- |                                  |                     |              |
|----------------------------------|---------------------|--------------|
| • Already implemented            | total results: 1075 | percent: 78% |
| • Interested/conducting research | total results: 152  | percent: 11% |
| • Seeking budget                 | total results: 14   | percent: 1%  |
| • Currently implementing         | total results: 67   | percent: 5%  |
| • Not interested                 | total results: 77   | percent: 6%  |

*Total number of choices selected for this question: 1385*

### Intrusion detection/prevention

- |                                  |                    |              |
|----------------------------------|--------------------|--------------|
| • Already implemented            | total results: 749 | percent: 54% |
| • Interested/conducting research | total results: 398 | percent: 29% |
| • Seeking budget                 | total results: 77  | percent: 6%  |
| • Currently implementing         | total results: 121 | percent: 9%  |
| • Not interested                 | total results: 36  | percent: 3%  |

*Total number of choices selected for this question: 1381*

### Vulnerability management

- |                                  |                    |              |
|----------------------------------|--------------------|--------------|
| • Already implemented            | total results: 528 | percent: 38% |
| • Interested/conducting research | total results: 555 | percent: 40% |
| • Seeking budget                 | total results: 93  | percent: 7%  |
| • Currently implementing         | total results: 117 | percent: 8%  |
| • Not interested                 | total results: 95  | percent: 7%  |

*Total number of choices selected for this question: 1388*

### Endpoint policy compliance

- |                                  |                    |              |
|----------------------------------|--------------------|--------------|
| • Already implemented            | total results: 377 | percent: 27% |
| • Interested/conducting research | total results: 579 | percent: 42% |
| • Seeking budget                 | total results: 65  | percent: 5%  |
| • Currently implementing         | total results: 136 | percent: 10% |
| • Not interested                 | total results: 230 | percent: 17% |

*Total number of choices selected for this question: 1387*

## 4. My timeframe for completing current projects is:

### Firewall

- |                 |                    |              |
|-----------------|--------------------|--------------|
| • Q4 2004       | total results: 302 | percent: 63% |
| • Q1 2005       | total results: 68  | percent: 14% |
| • Q2 2005       | total results: 33  | percent: 7%  |
| • Q3 2005       | total results: 15  | percent: 3%  |
| • After Q3 2005 | total results: 62  | percent: 13% |

*Total number of choices selected for this question: 481*

**VPN**

• Q4 2004	total results: 259	percent: 49%
• Q1 2005	total results: 81	percent: 15%
• Q2 2005	total results: 70	percent: 13%
• Q3 2005	total results: 27	percent: 5%
• After Q3 2005	total results: 87	percent: 17%

*Total number of choices selected for this question: 525*

**Intrusion detection/prevention**

• Q4 2004	total results: 191	percent: 27%
• Q1 2005	total results: 171	percent: 24%
• Q2 2005	total results: 139	percent: 20%
• Q3 2005	total results: 85	percent: 12%
• After Q3 2005	total results: 125	percent: 18%

*Total number of choices selected for this question: 711*

**Vulnerability management**

• Q4 2004	total results: 145	percent: 18%
• Q1 2005	total results: 161	percent: 20%
• Q2 2005	total results: 176	percent: 22%
• Q3 2005	total results: 109	percent: 14%
• After Q3 2005	total results: 194	percent: 25%

*Total number of choices selected for this question: 786*

**Endpoint policy compliance**

• Q4 2004	total results: 107	percent: 13%
• Q1 2005	total results: 148	percent: 18%
• Q2 2005	total results: 162	percent: 20%
• Q3 2005	total results: 132	percent: 16%
• After Q3 2005	total results: 261	percent: 32%

*Total number of choices selected for this question: 810*

**5. My role in purchasing technologies is:**

• Recommender	total results: 782	percent: 64%
• Approver	total results: 159	percent: 13%
• Final decision maker	total results: 195	percent: 16%
• Other	total results: 82	percent: 7%

*Total number of choices selected for this question: 1218*